# Callan

June 30, 2020
City of Milwaukee Employes'
Retirement System

**Investment Measurement Service** 

**Quarterly Review** 

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### **U.S. EQUITY**

U.S. equity markets bounced back from March lows in 2Q20 (Russell 1000: +21.8%). The S&P 500 (+20.5%) recorded its best quarterly performance since 1998. Three sectors (Technology, Consumer Discretionary, and Energy) posted returns in excess of 30%. Technology (+30.5%) continues to be a top performer with "FAAMG" stocks up 35% in the quarter. Many Technology stocks benefited from the "stay at home" environment. Energy stocks (+30.5%) rebounded after OPEC+ and non-OPEC production cuts buoyed crude prices.

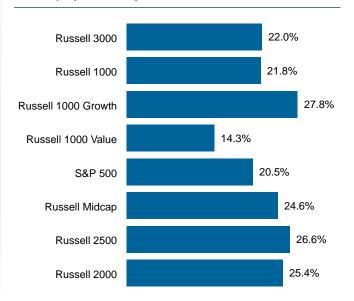
### Small cap (Russell 2000: +25.4%) outgained large cap

- From the first to the second quarter, the Russell 2000 swung from its worst quarterly performance to one of its three best quarterly returns since the inception of the index.
- The Russell 2000 still lags the Russell 1000 on a year to date and trailing one-year basis, exemplifying the extreme dislocation between large and small cap performance in the first quarter.
- Better-than-expected economic data and Fed actions helped shift investment sentiment in favor of small cap.

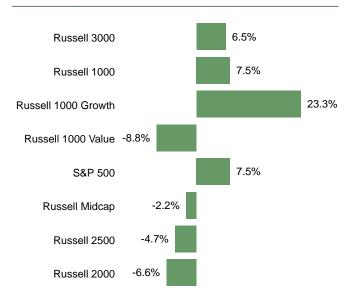
# Growth outpaced value across market capitalizations

- Value indices underperformed their growth counterparts across the market cap spectrum during the first quarter decline as well as during the second quarter recovery (Russell 1000 Growth: +27.8%; Russell 1000 Value: +14.3%; Russell 2000 Growth: +30.6%; Russell 2000 Value: +18.9%).
- Persistently low interest rates, a flatter yield curve, and slower economic growth are some of the headwinds for the value factor.

### **U.S. Equity: Quarterly Returns**

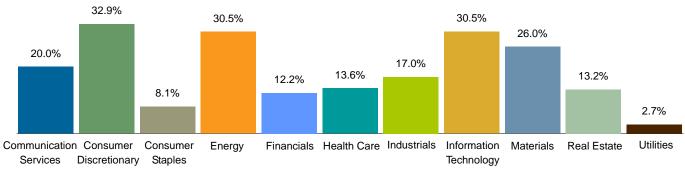


### U.S. Equity: One-Year Returns



Sources: FTSE Russell, S&P Dow Jones Indices

# S&P Sector Returns, Quarter Ended June 30, 2020



Source: S&P Dow Jones Indices



### **GLOBAL/GLOBAL EX-U.S. EQUITY**

Accommodative monetary policies coupled with massive fiscal stimulus helped fuel the second quarter market recovery after the first quarter's declines.

### Global/Developed ex-U.S.

- Developed markets with the most success at mitigating the coronavirus led; Australia (+28.9%), New Zealand (+28.1%), and Germany (+26.5%) were the top performers.
- Countries' inability to "flatten the curve" acted as headwinds to their equity markets, namely the U.K. (+7.8%).
- Every sector in MSCI EAFE except Energy (-0.03%) posted positive returns, led by cyclicals; Information Technology (+23.4%) companies also provided strong returns as working-from-home trends continued to support the sector.
- Factor performance in developed ex-U.S. markets was led by momentum and quality, reflecting the cyclical rebound (momentum) coupled with continued pandemic uncertainty (quality, flight to safety); growth continued to outperform value (EAFE Growth: +17.0% vs. EAFE Value: +12.4%).

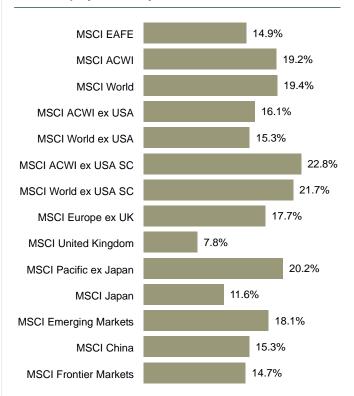
### **Emerging Markets**

- Emerging markets produced their strongest quarterly gains in over a decade as fiscal and monetary stimulus from countries aided the second quarter rebound across all countries and sectors.
- Most EM countries ended lockdowns during the period, but Latin America, India, and some parts of Southeast Asia ended the second quarter with cases surging.
- Commodity-linked economies such as South Africa (+27.2%), Brazil (+22.9%), and Russia (+18.7%) recovered on the strength of metals, mining, and oil-related securities after being some of the worst-performing countries in 1Q20.
- China (+15.6%) lagged the index as U.S.-China trade tensions reignited and additional sanctions were imposed.
- Every sector posted positive returns, most in double digits.
- Factor performance reflected a risk-on mentality. Growth outperformed value (EM Growth: +22.1% vs. EM Value: +13.8%)

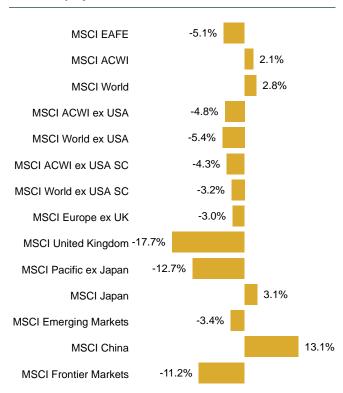
# Global ex-U.S. Small Cap

- Global ex-U.S. small caps rallied during the second quarter as lockdowns eased and economies reopened.
- A risk-on mindset pervaded the global ex-U.S. small cap market that fueled double-digit returns for every sector in the MSCI ACWI ex-USA Small Cap Index.
- Australia (+47.1%) was the top-performing country; Japan (+12.8%) and the U.K. (+14.8%) were two of the worstperforming countries.

### **Global Equity: Quarterly Returns**



### **Global Equity: One-Year Returns**



Source: MSCI

### **U.S. FIXED INCOME**

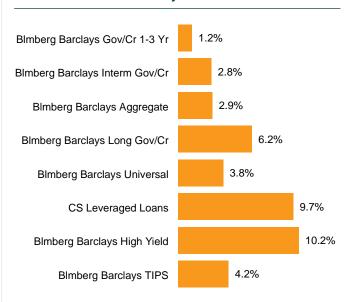
### U.S. Treasury yields were range-bound

- The 10-year U.S. Treasury yield reached a high of 0.91% in June before closing the quarter at 0.66%, down slightly from the 1Q20 quarter-end level of 0.70%.
- After strong performance in 1Q20, U.S. Treasury returns lagged other "spread" sectors as risk appetites rebounded, fueled by massive Fed stimulus programs as well as improved liquidity.
- The Fed left rates on hold at 0% 0.25% for the foreseeable future, anchoring the low end of the yield curve.
- TIPS outperformed nominal Treasuries as expectations for inflation rose. The 10-year breakeven spread ended the quarter at 1.34%, up from 0.87% as of the end of 1Q20.

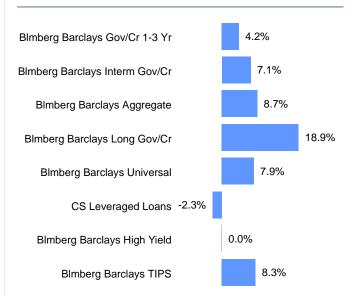
### Corporate credit rallied due to spread widening

- Corporate credit rebounded amid improving investor confidence and economic data. However, fallen angels continued to spark concern with nearly half the investment grade bond market now rated BBB.
- Investment grade corporate spreads narrowed by 122 bps to 150 bps despite companies issuing record amounts of debt totaling \$1.4 trillion (+9.0%); the Fed provided continued support through the announcements of the Primary and Secondary Market Corporate Credit Facilities.
- In a reversal from 1Q20, lower quality outperformed as BBB-rated credit (+11.2%) outperformed single A (+7.0%), AA (+5.0%), and AAA (+1.7%).
- High yield corporates also posted sharp returns (+10.2%).
   CCC-rated high yield corporates (+9.1%) lagged BB-rated corporates (+11.5%).
- The high yield default rate reached a 10-year high (6.2%).
- Energy (+40.0%) was the highest-performing high yield bond sub-sector, reflecting sharply higher oil prices.

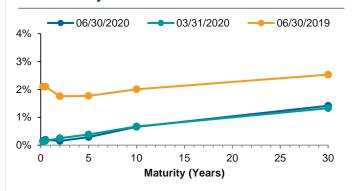
### U.S. Fixed Income: Quarterly Returns



### U.S. Fixed Income: One-Year Returns



### **U.S. Treasury Yield Curves**



Sources: Bloomberg, Bloomberg Barclays, Credit Suisse



### **GLOBAL FIXED INCOME**

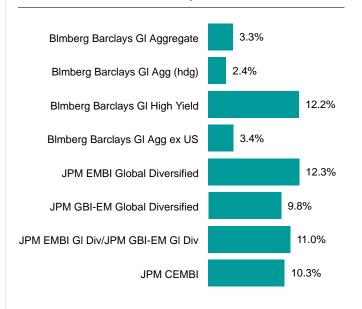
### Global ex-U.S. fixed income rose amid rate cuts

- Developed market sovereign bond yields ended the quarter lower amid rate cuts overseas, and the unhedged Bloomberg Barclays Global Aggregate ex-US benchmark posted positive returns (+3.4%)
- The ECB expanded the stimulus program announced in March from €750 billion to €1.35 trillion.
- The U.S. dollar depreciated modestly against a basket of developed market currencies, most notably the Australian and New Zealand dollars (-12.5%; -8.4% respectively). The dollar was roughly flat versus the yen.

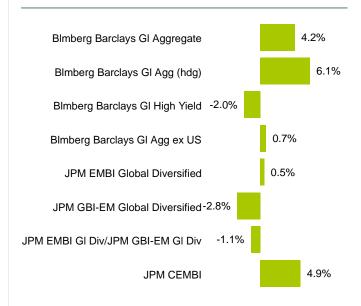
## Emerging market debt made up ground

- The J.P. Morgan EMBI Global Diversified dollardenominated benchmark posted strong returns (+12.3%) as oil prices rose and central bank liquidity measures took effect. However, the index remains slightly below year-end 2019 levels.
- Higher-yielding countries led the way in 2Q20 (+16.6%);
   however they remain down (-12.7%) relative to investment grade constituents year-to-date, according to index data from J.P. Morgan.
- Within the J.P. Morgan GBI-EM Global Diversified local currency-denominated benchmark (+9.8%), returns were positive for the vast majority of constituents. Oil-sensitive economies such as Mexico, Colombia, and South Africa rebounded to some degree, but remained down year-to-date.

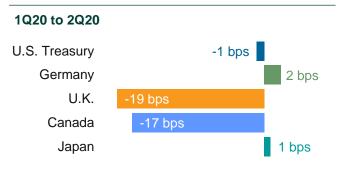
### Global Fixed Income: Quarterly Returns



### Global Fixed Income: One-Year Returns



# Change in 10-Year Global Government Bond Yields



Sources: Bloomberg, Bloomberg Barclays, JP Morgan

# **Investment Manager Asset Allocation**

The table below contrasts the distribution of assets across the Fund's investment managers as of June 30, 2020, with the distribution as of March 31, 2020.

# **Asset Distribution Across Investment Managers**

	June 30, 2020		March 31, 2020			
	Market Value	Weight	Market Value	Weight		
Total Domestic Equity	\$1,031,158,026	21.03%	\$844,541,661	18.63%		
BlackRock Russell 1000 Value	124,172,260	2.53%	108,591,316	2.40%		
DFA Large Cap Value	121,237,723	2.47%	103,908,236	2.29%		
Northern Trust Global	292,116,745	5.96%	242,317,560	5.35%		
Polen Capital Management	155,372,326	3.17%	121,784,336	2.69%		
Earnest Partners LLC	111,229,856	2.27%	89,841,118	1.98%		
DFA Small Cap Value	138,359,238	2.82%	112,334,105	2.48%		
CastleArk Management	88,669,878	1.81%	65,764,991	1.45%		
	,,		22,121,221			
otal Global Equity	\$432,886,077	8.83%	\$358,935,033	7.92%		
BlackRock Global Alpha Tilts	254,470,163	5.19%	210,377,908	4.64%		
MFS Investment Management	178,415,914	3.64%	148,557,125	3.28%		
otal International Equity	\$812,831,509	16.57%	\$688,026,602	15.18%		
AQR Emerging Markets	94,255,357	1.92%	79,752,469	1.76%		
Brandes Investment Partners		6.10%				
	299,039,699		266,063,570 218,053,074	5.87%		
William Blair & Company	271,310,997	5.53%	218,052,974	4.81%		
DFA International Small Cap	148,225,456	3.02%	124,157,588	2.74%		
otal Fixed Income	\$1,050,137,202	21.41%	\$1,176,759,551	25.96%		
Allianz US Fixed Income 250	- , , , -	=	374,091,206	8.25%		
BlackRock US Debt Idx Fd	362,549,152	7.39%	219,145,658	4.83%		
Reams Asset Management	331,997,189	6.77%	252,538,375	5.57%		
Loomis, Sayles & Company, L.P.	355,590,860	7.25%	330,984,312	7.30%		
235mio, Gayios a Gompany, E.i .	330,330,000	1.20/0	000,007,012	1.50/6		
otal Private Equity	\$440,939,948	8.99%	\$445,742,605	9.83%		
Abbott Capital Management 2010	23,474,749	0.48%	24,971,104	0.55%		
Abbott Capital Management 2011	43,602,426	0.89%	45,896,816	1.01%		
Abbott Capital Management 2012	36,025,779	0.73%	37,293,069	0.82%		
Abbott Capital Management 2013	34,142,219	0.70%	35,618,091	0.79%		
Abbott Capital Management 2014	35,473,863	0.72%	36,927,889	0.81%		
Abbott Capital Management 2015	21,522,741	0.44%	20,968,697	0.46%		
Abbott Capital Management 2016	13,628,020	0.28%	12,702,154	0.28%		
Abbott Capital Management 2018	5,843,857	0.12%	5,235,750	0.12%		
Abbott Capital Management 2019	1,465,182	0.03%	1,645,000	0.04%		
Mesirow V	52,147,048	1.06%	57,835,390			
				1.28%		
Mesirow VI	61,241,577	1.25%	60,742,755	1.34%		
Mesirow VII	47,622,501	0.97%	42,652,473	0.94%		
NB Secondary Opp Fund III	10,125,423	0.21%	12,245,272	0.27%		
NB Secondary Opp Fund IV	11,381,214	0.23%	11,514,246	0.25%		
Private Advisors VI	21,975,116	0.45%	22,238,578	0.49%		
Private Advisors VII	10,809,868	0.22%	9,826,885	0.22%		
Private Advisors VIII	6,136,565	0.13%	4,988,752	0.11%		
Private Advisors IX	4,321,800	0.09%	2,439,684	0.05%		
boolute Beturn	\$44E 604 96E	8.48%	¢404 207 422	8.86%		
Absolute Return	\$415,694,865	0.40%	\$401,397,423			
Allianz SA 1000	-	0.75%	12,881,097	0.28%		
Newton	134,842,520	2.75%	123,598,324	2.73%		
UBS A & Q	280,852,345	5.73%	264,918,002	5.84%		
Real Assets	\$166,881,533	3.40%	\$150,451,112	3.32%		
Principal DRA	166,881,533	3.40%	150,451,112	3.32%		
	A		<b>****</b>			
Total Real Estate	\$394,205,976	8.04%	\$405,880,620	8.95%		
Real Estate	394,205,976	8.04%	405,880,620	8.95%		
Total Cash	\$159,631,965	3.25%	\$61,197,431	1.35%		
Cash	159,631,965	3.25%	61,197,431	1.35%		

\$4,904,367,101

100.0%



**Total Fund** 

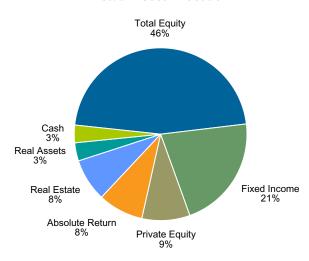
100.0%

\$4,532,932,037

# Actual vs Target Asset Allocation As of June 30, 2020

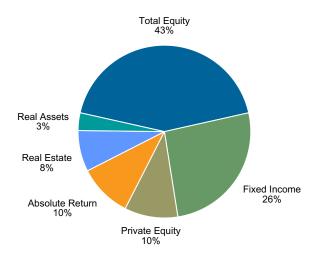
The first chart below shows the Fund's asset allocation as of June 30, 2020. The second chart shows the Fund's target asset allocation as outlined in the investment policy statement. The last chart shows the average asset allocation for the Callan Public Fund Spons - Large (>1B).

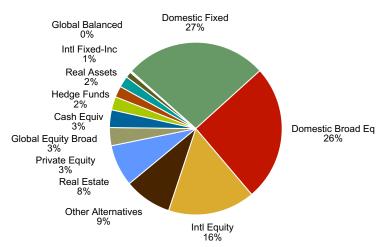




# **Target Asset Allocation**

# Callan Public Fund Spons - Large (>1B)





	\$Millions	Weight		Percent	\$Millions
Asset Class	Actual	Actual	Target	Difference	Difference
Total Equity	2,277	46.4%	43.0%	3.4%	168
Fixed Income	1,050	21.4%	26.0%	(4.6%)	(225)
Private Equity	441	9.0%	10.0%	(1.0%)	`(49)
Absolute Return	416	8.5%	10.0%	(1.5%)	(75)
Real Estate	394	8.0%	7.7%	0.3%	`17
Real Assets	167	3.4%	3.3%	0.1%	5
Cash	160	3.3%	0.0%	3.3%	160
Total	4,904	100.0%	100.0%		

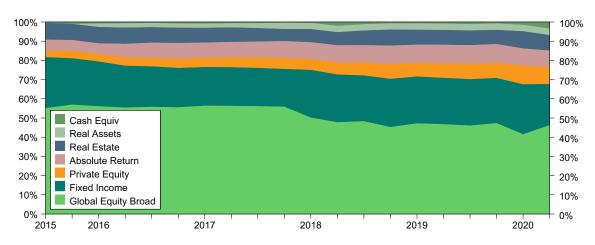
<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.



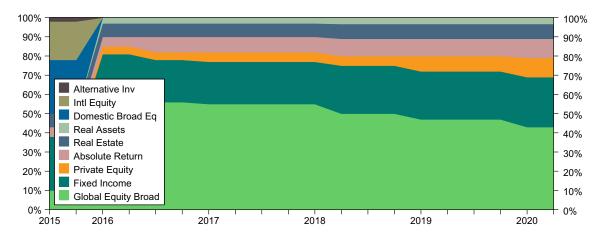
# **Actual vs Target Historical Asset Allocation**

The Historical asset allocation for a fund is by far the largest factor explaining its performance. The charts below show the fund's historical actual asset allocation, the fund's historical target asset allocation, and the historical asset allocation of the average fund in the Callan Public Fund Sponsor Database.

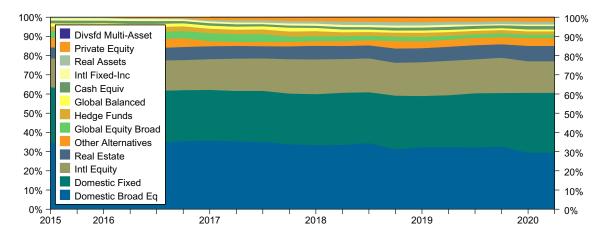
### **Actual Historical Asset Allocation**



### **Target Historical Asset Allocation**



### Average Callan Public Fund Sponsor Database Historical Asset Allocation



<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.



# Total Fund Period Ended June 30, 2020

#### **Investment Philosophy**

The Public Fund Sponsor Database consists of public employee pension total funds including both Callan Associates client and surveyed non-client funds. Current Quarter Target = 55.0% MSCI ACWI IMI, 22.0% BB Barclays Aggregate Idx, 8.0% 3-month Treasury Bill+3.0%, 7.0% NFI-ODCE (1 Qtr in Arrears), 5.0% Russell 3000 (1 Qtr in Arrears)+3.0% and 3.0% Principal Blended Benchmark.

### **Quarterly Summary and Highlights**

- Total Fund's portfolio posted a 10.41% return for the quarter placing it in the 77 percentile of the Callan Public Fund Sponsor Database group for the quarter and in the 99 percentile for the last year.
- Total Fund's portfolio outperformed the Total Fund Reference Index by 3.09% for the quarter and underperformed the Total Fund Reference Index for the year by 6.38%.

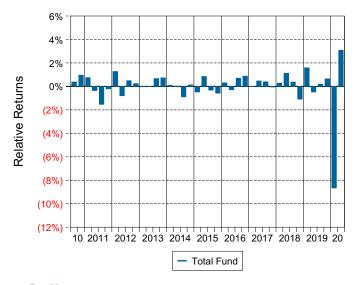
# **Quarterly Asset Growth**

Beginning Market Value	\$4,532,932,037
Net New Investment	\$-97,734,271
Investment Gains/(Losses)	\$469,169,334
Ending Market Value	\$4 904 367 101

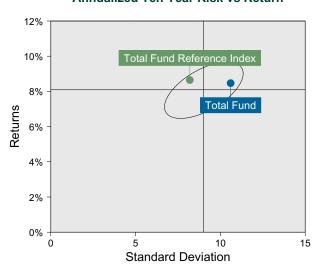
### Performance vs Callan Public Fund Sponsor Database (Gross)



# **Relative Return vs Total Fund Reference Index**



# Callan Public Fund Sponsor Database (Gross) Annualized Ten Year Risk vs Return



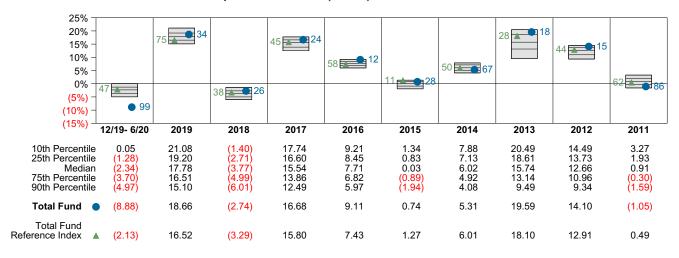


# Total Fund Return Analysis Summary

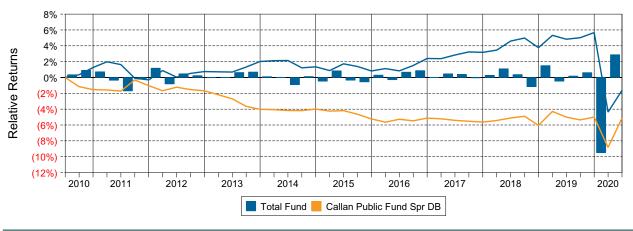
### **Return Analysis**

The graphs below analyze the manager's return on both a risk-adjusted and unadjusted basis. The first chart illustrates the manager's ranking over different periods versus the appropriate style group. The second chart shows the historical quarterly and cumulative manager returns versus the appropriate market benchmark. The last chart illustrates the manager's ranking relative to their style using various risk-adjusted return measures.

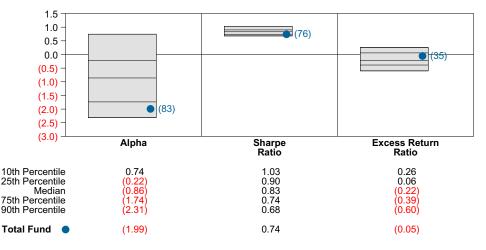
### Performance vs Callan Public Fund Sponsor Database (Gross)



## **Cumulative and Quarterly Relative Return vs Total Fund Reference Index**



Risk Adjusted Return Measures vs Total Fund Reference Index Rankings Against Callan Public Fund Sponsor Database (Gross) Ten Years Ended June 30, 2020



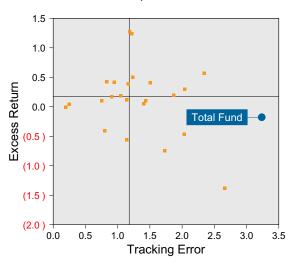


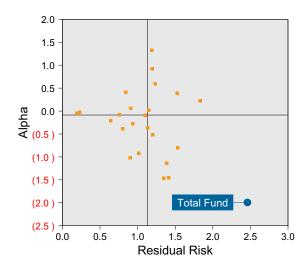
# Total Fund Total Fund vs Target Risk Analysis

#### **Risk Analysis**

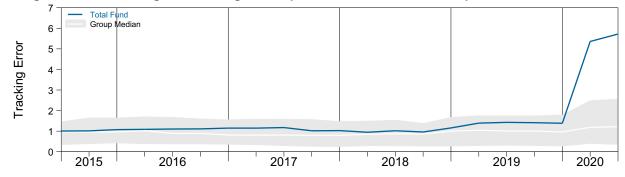
The graphs below analyze the performance and risk of the fund relative to the appropriate target mix. This relative performance is compared to a peer group of funds wherein each member fund is measured against its own target mix. The first scatter chart illustrates the relationship, called Excess Return Ratio, between excess return and tracking error relative to the target. The second scatter chart displays the relationship, sometimes called Information Ratio, between alpha (market-risk or "beta" adjusted return) and residual risk (non-market or "unsystematic" risk). The third chart shows tracking error patterns over time compared to the range of tracking error patterns for the peer group. The last two charts show the ranking of the fund's risk statistics versus the peer group.

## Risk Analysis vs Callan Public Fund Sponsor Database Ten Years Ended June 30, 2020

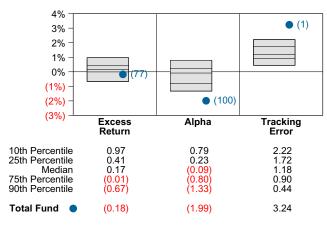


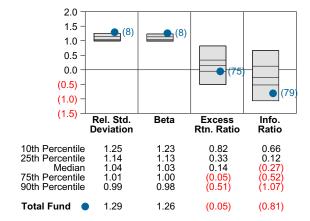


Rolling 12 Quarter Tracking Error vs Targets Compared to Callan Public Fund Sponsor Database



Risk Statistics Rankings vs Targets Rankings Against Callan Public Fund Sponsor Database Ten Years Ended June 30, 2020



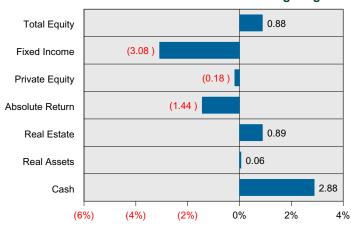




# Quarterly Total Fund Relative Attribution - June 30, 2020

The following analysis approaches Total Fund Attribution from the perspective of relative return. Relative return attribution separates and quantifies the sources of total fund excess return relative to its target. This excess return is separated into two relative attribution effects: Asset Allocation Effect and Manager Selection Effect. The Asset Allocation Effect represents the excess return due to the actual total fund asset allocation differing from the target asset allocation. Manager Selection Effect represents the total fund impact of the individual managers excess returns relative to their benchmarks.

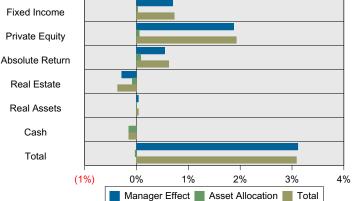




# **Actual vs Target Returns**

# 20.40 Total Equity Fixed Income Private Equity





**Relative Attribution by Asset Class** 

### Relative Attribution Effects for Quarter ended June 30, 2020

Real Estate

Real Assets

Cash

Total

Asset Class	Effective Actual Weight	Effective Target Weight	Actual Return	Target Return	Manager Effect	Asset Allocation	Total Relative Return
Total Equity	44%	43%	20.40%	19.83%	0.23%	0.04%	0.27%
Fixed Income	23%	26%	5.93%	2.90%	0.70%	0.02%	0.72%
Private Equity	10%	10%	(2.94%)	(19.91%)	1.87%	0.05%	1.93%
Absolute Return	9%	10%	`6.93%´	` 0.76%′	0.54%	0.08%	0.62%
Real Estate	9%	8%	(2.47%)	0.71%	(0.29%)	(0.08%)	(0.37%)
Real Assets	3%	3%	11.09%′	10.00%	0.04%	0.00%	0.04%
Cash	3%	0%	0.12%	0.12%	0.00%	(0.15%)	(0.15%)
Total			10.41% =	7.32%	+ 3.11% +	(0.03%)	3.09%

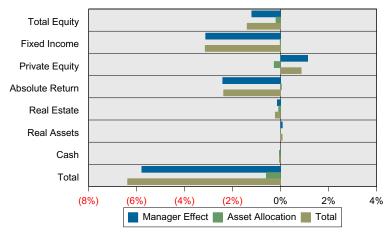
<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.



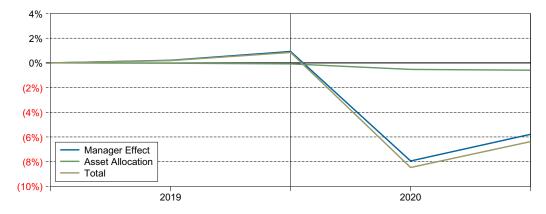
# **Cumulative Total Fund Relative Attribution - June 30, 2020**

The charts below accumulate the Total Fund Attribution Analysis (shown earlier) over multiple periods to examine the cumulative sources of excess total fund performance relative to target. These cumulative results quantify the longer-term sources of total fund excess return relative to target by asset class. These relative attribution effects separate the cumulative sources of total fund excess return into Asset Allocation Effect and Manager Selection Effect.

### **One Year Relative Attribution Effects**



### **Cumulative Relative Attribution Effects**



### One Year Relative Attribution Effects

Asset Class	Effective Actual Weight	Effective Target Weight	Actual Return	Target Return	Manager Effect	Asset Allocation	Total Relative Return
Total Equity	45%	45%	(1.75%)	1.17%	(1.20%)	(0.19%)	(1.40%)
Fixed Income	24%	25%	(2.69%)	8.74%	(3.13%)	(0.02%)	(3.15%)
Private Equity	8%	9%	6.02%	(6.42%)	1.13%	(0.27%)	`0.86%
Absolute Return	9%	9%	(17.78%)	`4.63%′	(2.41%)	`0.04%´	(2.38%)
Real Estate	8%	8%	` 2.86%′	4.38%	(0.14%)	(0.09%)	(0.22%)
Real Assets	3%	3%	(5.72%)	(7.67%)	`0.07%´	(0.00%)	`0.07%´
Cash	1%	0%	2.14%	2.14%	0.00%	(0.05%)	(0.05%)
Total			(2.74%) =	3.64%	+ (5.78%) +	(0.59%)	(6.38%)

<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.



The table below details the rates of return and peer group rankings for the Fund's investment managers over various time periods ended June 30, 2020. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

# Returns and Rankings for Periods Ended June 30, 2020

	Last		Last		Last 3		Last 5		Since	
	Quarter		Year		Years		Years		Inception	1
Total Domestic Equity Russell 3000 Index Pub PIn- Dom Equity	<b>22.10%</b> 22.03% 21.40%	<b>31</b> 35	(1.04%) 6.53% 3.18%	<b>90</b> 15	<b>7.06%</b> 10.04% 8.70%	<b>83</b> 24	<b>8.33%</b> 10.03% 8.88%	<b>72</b> 21	<del> </del>	(7/98) (7/98)
BlackRock Russell 1000 Value Russell 1000 Value Index Callan Large Cap Value	14.35% 14.29% 16.70%	75 75	(8.35%) (8.84%) (7.63%)	58 60	2.09% 1.82% 2.33%	55 62	- 4.64% 4.90%	56	2.53% 1.74% -	(3/17) (3/17)
DFA Large Cap Value Russell 1000 Value Index Callan Large Cap Value	16.68% 14.29% 16.70%	51 75	(13.03%) (8.84%) (7.63%)	89 60	- 1.82% 2.33%	62	- 4.64% 4.90%	56		(11/17) (11/17)
Northern Trust Global S&P 500 Index Callan Large Cap Core	20.55% 20.54% 20.73%	57 57	7.53% 7.51% 6.23%	37 37	10.77% 10.73% 9.86%	33 34	10.77% 10.73% 9.98%	26 27	10.36% 10.31% -	(8/88) (8/88)
Polen Capital Management S&P 500 Index Callan Large Cap Growth	27.58% 20.54% 27.60%	51 98	23.97% 7.51% 21.14%	21 97	22.56% 10.73% 18.27%	12 99	18.90% 10.73% 14.82%	4 98	18.25% 13.15% -	(7/12) (7/12)
Earnest Partners LLC Russell MidCap Index Callan Mid Capitalization	23.80% 24.61% 23.36%	46 41	3.20% (2.24%) (2.36%)	33 49	9.99% 5.79% 4.10%	34 46	11.05% 6.76% 6.09%	21 48	10.51% 8.94% -	(5/05) (5/05)
DFA Small Cap Value Russell 2000 Value Index Callan Small Cap Value	23.17% 18.91% 20.93%	30 73	(19.49%) (17.48%) (17.99%)	70 42	(6.02%) (4.35%) (4.50%)	78 46	( <mark>0.68%)</mark> 1.26% 1.15%	85 46		(11/96) (11/96)
CastleArk Management Russell 2000 Growth Index Callan Small Cap Growth	34.83% 30.58% 34.87%	50 68	(4.53%) 3.48% 9.03%	93 72	10.33% 7.86% 13.52%	68 82	7.06% 6.86% 10.53%	83 86	9.99% 9.43% -	(9/13) (9/13)
<b>Total Global Equity</b> MSCI World Callan Global Equity	<b>20.60%</b> 19.36% 19.53%	<b>40</b> 51	<b>4.80%</b> 2.84% 2.59%	<b>40</b> 49	<b>9.23%</b> 6.70% 6.29%	<b>32</b> 48	<b>9.38%</b> 6.90% 6.83%	<b>29</b> 49	<b>8.52%</b> 8.26% -	(4/10) (4/10)
BlackRock Global Alpha Tilts MSCI ACWI Gross Callan Global Equity	20.96% 19.39% 19.53%	35 51	1.82% 2.64% 2.59%	53 50	6.56% 6.70% 6.29%	48 48	- 7.03% 6.83%	46	11.41% 11.10% -	(3/16) (3/16)
MFS Investment Management MSCI ACWI Gross Callan Global Equity	20.10% 19.39% 19.53%	45 51	9.53% 2.64% 2.59%	21 50	13.21% 6.70% 6.29%	14 48	11.95% 7.03% 6.83%	11 46		(12/12) (12/12)
Total International Equity MSCI EAFE Pub Pln- Intl Equity	<b>18.22%</b> 14.88% 16.40%	<b>23</b> 94	<b>(5.82%)</b> (5.13%) (4.14%)	<b>82</b> 74	( <mark>0.46%)</mark> 0.81% 1.53%	<b>90</b> 70	<b>1.73%</b> 2.05% 2.94%	<b>87</b> 81	<b>6.31%</b> 4.11% -	(5/96) (5/96)
AQR Emerging Markets MSCI EM Gross Callan Emerging Broad	18.40% 18.18% 18.96%	62 64	(1.99%) (3.05%) (3.10%)	40 50	(0.01%) 2.28% 2.34%	78 52	3.24% 4.22%	66	5.26% 6.17% -	(8/16) (8/16)
Brandes Investment Partners MSCI EAFE Callan NonUS Eq	12.39% 14.88% 17.13%	94 75	(15.02%) (5.13%) (2.48%)	97 59	(3.88%) 0.81% 1.93%	95 59	(1.14%) 2.05% 2.92%	95 62	6.65% 4.14% -	(2/98) (2/98)
William Blair & Company MSCI ACWIxUS Gross Callan NonUS Eq	24.51% 16.30% 17.13%	5 62	9.48% (4.39%) (2.48%)	7 57	7.73% 1.61% 1.93%	12 52	6.12% 2.75% 2.92%	17 52	7.74% 6.15% -	(12/03) (12/03)
DFA International Small Cap Blended Benchmark Callan Intl Small Cap	19.57% 19.88% 21.20%	70 69	(11.39%) (3.52%) (3.74%)	86 49	(6.11%) 0.53% 0.04%	94 46	(0.67%) 3.81% 3.84%	90 51	3.00% 2.82% -	(5/06) (5/06)



The table below details the rates of return and peer group rankings for the Fund's investment managers over various time periods ended June 30, 2020. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

# Returns and Rankings for Periods Ended June 30, 2020

	Last Quarter		Last Year		Last 3 Years		Last 5 Years		Since Inception	n
Total Fixed Income Blmbg Aggregate	<b>5.93%</b> 2.90%		(2.69%) 8.74%		<b>2.20%</b> 5.32%		<b>3.08%</b> 4.30%		<b>7.22%</b> 6.35%	(12/87) (12/87)
BlackRock US Debt ldx Fd Blmbg Aggregate Callan Core Bond Fl	3.20% 2.90% 4.31%	96 98	8.95% 8.74% 9.22%	62 74	5.44% 5.32% 5.69%	81 87	4.30% 4.68%	98	4.06% 4.26% -	(6/16) (6/16)
Reams Asset Management Blmbg Aggregate Callan Core Plus FI	8.99% 2.90% 5.99%	2 97	16.03% 8.74% 8.37%	2 39	8.38% 5.32% 5.61%	2 64	6.31% 4.30% 4.81%	2 86	6.13% 4.89% -	(1/01) (1/01)
Loomis, Sayles & Company, L.P. Bimbg Aggregate Callan Core Plus Fl	7.43% 2.90% 5.99%	13 97	2.63% 8.74% 8.37%	100 39	4.34% 5.32% 5.61%	96 64	5.26% 4.30% 4.81%	16 86	8.84% 6.35% -	(12/87) (12/87)
Total Private Equity Abbott Capital Management 2010 Abbott Capital Management 2011 Abbott Capital Management 2012 Abbott Capital Management 2013 Abbott Capital Management 2014 Abbott Capital Management 2015 Abbott Capital Management 2016 Abbott Capital Management 2018 Mesirow V Mesirow VI Mesirow VIII NB Secondary Opp Fund III NB Secondary Opp Fund IV Private Advisors VIII Private Advisors VIII Private Advisors IX Russell 3000 (1 Qtr in Arrears) + 3%	(2.94%) (5.99%) (5.00%) (3.40%) (4.14%) (3.94%) (1.53%) 0.76% 4.64% (4.76%) 0.78% (2.13%) (13.66%) (5.33%) (0.50%) (4.29%) 1.29% 18.79% (19.43%)		6.02% 3.86% 6.61% 7.46% 7.05% 5.75% 4.11% 11.23% 2.66% 14.60% (1.66%) 0.49% 12.33% 2.06% (4.15%) (5.69%)		14.25% 15.92% 16.61% 15.79% 16.94% 14.61% 9.57% 6.66% - 12.03% 17.75% (14.14%) 7.94% 20.14% 13.55% 10.20%		13.07% 14.39% 14.69% 13.29% 13.07% 11.19% 7.75% 13.87% 12.11% 5.37% 8.96%		9.27% (3.82%) (0.77%) 7.29% 7.84% 5.81% 7.37% 3.98% 4.48% 12.78% 8.41% 9.03% 18.46% 4.46% 5.97% 5.38%	(6/10) (6/10) (6/11) (7/12) (5/13) (4/14) (4/15) (3/16) (7/18) (6/10) (7/13) (12/13) (4/17) (4/15) (1/17) (8/18)
Absolute Return	6.93%		(17.78%)		(2.65%)		0.36%		1.40%	(6/14)
Newton 1-month LIBOR + 4% Callan Abs Rtn Hedge FoF	9.10% 1.04% 6.96%	6 92	2.95% 5.41% (1.76%)	18 14	5.28% 5.80% 2.28%	10 9	4.80% 5.29% 2.18%	5 4	4.43% 5.11% -	(8/14) (8/14)
UBS A & Q 1-month LIBOR + 4% Callan Abs Rtn Hedge FoF	6.01% 1.04% 6.96%	64 92	7.84% 5.41% (1.76%)	12 14	5.92% 5.80% 2.28%	8 9	4.64% 5.29% 2.18%	6 4	4.72% 5.17% -	(12/14) (12/14)
Real Assets	11.09%		(5.72%)		0.56%		-		2.84%	(1/16)
Principal DRA Principal Blended Benchmark (1) Callan Alterntive Inv DB	11.09% 10.00% 1.62%	18 20	(5.72%) (7.67%) (4.75%)	53 58	0.56% 0.62% (0.01%)	43 39	- (0.61%)		2.84% 2.55% -	(1/16) (1/16)
Total Real Estate	(2.47%)		2.86%		6.60%		8.29%		6.57%	(7/86)
Real Estate Blended Benchmark (2) Callan Tot Real Est DB	( <mark>2.47%)</mark> 0.71% 1.26%	94 62	2.86% 4.38% 3.17%	54 38	6.60% 6.14% 5.93%	39 43	8.29% 7.82% 7.38%	20 34	6.57% - -	(7/86)
Total Fund Total Fund Reference Index*	<b>10.41%</b> 7.32%		(2.74%) 3.64%		<b>4.29%</b> 5.84%		<b>5.54%</b> 6.24%		9.22% -	(1/79)

<sup>(1)</sup> Current Principal Blended Benchmark = 35% Barclays US Treasury US TIPS ldx, 15% Bloomberg Commodity ldx, 20% S&P Global Infrastructure ldx, 20% S&P Global Natural Resources ldx and 10% FTSE EPRA/NAREIT Developed Market ldx. (2) Blended Benchmark = NCREIF (NPI) through 6/30/06, NCREIF (NPI 1 Qtr Arrears) through 12/31/13 and NFI-ODCE (1 Qtr Arrears) thereafter.



<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.

The table below details the rates of return and peer group rankings for the Fund's investment managers over various time periods. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

	12/2019- 6/2020		2019		2018		2017		2016	
Total Domestic Equity Russell 3000 Index Pub Pln- Dom Equity	(9.27%) (3.48%) (5.53%)	<b>88</b> 21	<b>29.24%</b> 31.02% 30.22%	<b>74</b> 30	(5.80%) (5.24%) (5.81%)	<b>50</b> 35	<b>20.91%</b> 21.13% 20.51%	<b>41</b> 39	13.91% 12.74% 12.86%	<b>29</b> 54
BlackRock Russell 1000 Value Russell 1000 Value Index Callan Large Cap Value	(15.94%) (16.26%) (15.68%)	54 57	26.79% 26.54% 26.47%	46 49	(8.12%) (8.27%) (8.76%)	42 44	- 13.66% 17.10%	91	- 17.34% 15.28%	26
DFA Large Cap Value Russell 1000 Value Index Callan Large Cap Value	(21.04%) (16.26%) (15.68%)	90 57	26.71% 26.54% 26.47%	46 49	(12.40%) (8.27%) (8.76%)	83 44	- 13.66% 17.10%	91	- 17.34% 15.28%	26
Northern Trust Global S&P 500 Index Callan Large Cap Core	(3.06%) (3.08%) (3.28%)	45 46	31.54% 31.49% 30.50%	39 39	(4.34%) (4.38%) (5.33%)	33 33	21.87% 21.83% 21.72%	48 49	12.01% 11.96% 10.42%	21 21
Polen Capital Management S&P 500 Index Callan Large Cap Growth	11.06% (3.08%) 9.74%	37 97	38.85% 31.49% 34.54%	12 77	9.14% (4.38%) 0.51%	4 91	27.67% 21.83% 28.84%	65 98	1.70% 11.96% 3.39%	72 2
Earnest Partners LLC Russell MidCap Index Callan Mid Capitalization	(5.31%) (9.13%) (10.38%)	38 48	38.38% 30.54% 31.00%	11 52	(9.80%) (9.06%) (10.60%)	45 41	26.16% 18.52% 19.58%	23 55	16.52% 13.80% 12.23%	29 42
DFA Small Cap Value Russell 2000 Value Index Callan Small Cap Value	(25.07%) (23.50%) (23.65%)	71 43	18.79% 22.39% 24.31%	89 65	(14.84%) (12.86%) (14.79%)	52 23	7.68% 7.84% 9.19%	66 65	29.36% 31.74% 27.86%	32 14
CastleArk Management Russell 2000 Growth Index Callan Small Cap Growth	(5.09%) (3.06%) 3.39%	86 77	23.28% 28.48% 29.79%	83 52	3.29% (9.31%) (3.04%)	15 85	23.93% 22.17% 25.74%	59 70	6.01% 11.32% 8.62%	68 36
<b>Total Global Equity</b> MSCI World Callan Global Equity	<b>(4.42%)</b> (5.77%) (5.05%)	<b>45</b> 54	<b>31.05%</b> 27.67% 27.49%	<b>27</b> 49	(8.18%) (8.71%) (9.52%)	<b>40</b> 44	<b>31.31%</b> 22.40% 25.27%	<b>16</b> 75	<b>8.65%</b> 7.51% 6.21%	<b>27</b> 39
BlackRock Global Alpha Tilts MSCI ACWI Gross Callan Global Equity	(5.71%) (5.99%) (5.05%)	53 55	26.86% 27.30% 27.49%	53 51	(11.20%) (8.93%) (9.52%)	67 46	30.12% 24.62% 25.27%	22 56	- 8.48% 6.21%	28
MFS Investment Management MSCI ACWI Gross Callan Global Equity	(2.33%) (5.99%) (5.05%)	34 55	37.31% 27.30% 27.49%	4 51	(3.75%) (8.93%) (9.52%)	11 46	33.16% 24.62% 25.27%	12 56	6.06% 8.48% 6.21%	52 28
Total International Equity MSCI EAFE Pub PIn- Intl Equity	<b>(13.79%)</b> (11.34%) (11.03%)	<b>93</b> 55	<b>21.68%</b> 22.01% 22.94%	<b>75</b> 65	<b>(15.19%)</b> (13.79%) (14.13%)	<b>68</b> 42	<b>25.03%</b> 25.03% 29.11%	<b>94</b> 94	<b>5.78%</b> 1.00% 4.10%	<b>23</b> 88
AQR Emerging Markets MSCI EM Gross Callan Emerging Broad	(10.06%) (9.67%) (10.00%)	50 44	20.54% 18.90% 22.16%	63 72	(18.31%) (14.24%) (15.34%)	86 28	35.53% 37.75% 39.31%	73 58	- 11.60% 11.56%	49
Brandes Investment Partners MSCI EAFE Callan NonUS Eq	(21.44%) (11.34%) (9.56%)	99 57	15.31% 22.01% 23.49%	98 66	(8.79%) (13.79%) (15.13%)	6 35	16.53% 25.03% 28.15%	99 75	8.50% 1.00% 1.48%	4 57
William Blair & Company MSCI ACWIXUS Gross Callan NonUS Eq	0.09% (10.76%) (9.56%)	6 54	31.58% 22.13% 23.49%	9 64	(16.86%) (13.77%) (15.13%)	72 35	31.45% 27.77% 28.15%	22 56	(1.45%) 5.01% 1.48%	82 16
DFA International Small Cap Blended Benchmark Callan Intl Small Cap	(20.58%) (13.11%) (12.92%)	91 51	21.62% 24.96% 24.94%	82 49	(23.31%) (17.89%) (19.66%)	91 30	27.98% 33.01% 35.27%	92 74	8.00% 2.18% (0.03%)	8 32



The table below details the rates of return and peer group rankings for the Fund's investment managers over various time periods. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

	12/2019- 6/2020		2019		2018		2017		2016	
Total Fixed Income Blmbg Aggregate	(5.95%) 6.14%		<b>11.82%</b> 8.72%		( <mark>0.33%)</mark> 0.01%		<b>5.28%</b> 3.54%		<b>7.40%</b> 2.65%	
BlackRock US Debt ldx Fd Blmbg Aggregate Callan Core Bond Fl	6.32% 6.14% 6.48%	56 69	8.79% 8.72% 9.18%	82 84	0.06% 0.01% 0.11%	57 62	3.68% 3.54% 3.96%	76 87	2.65% 3.14%	87
Reams Asset Management Blmbg Aggregate Callan Core Plus FI	13.27% 6.14% 5.24%	2 24	8.82% 8.72% 10.03%	92 93	1.91% 0.01% (0.25%)	1 31	3.62% 3.54% 4.97%	95 95	4.38% 2.65% 4.67%	63 100
Loomis, Sayles & Company, L.P. Blmbg Aggregate Callan Core Plus Fl	(1.33%) 6.14% 5.24%	100 24	14.42% 8.72% 10.03%	1 93	(2.11%) 0.01% (0.25%)	98 31	8.50% 3.54% 4.97%	1 95	13.97% 2.65% 4.67%	1 100
Total Private Equity Abbott Capital Management 2010 Abbott Capital Management 2011 Abbott Capital Management 2012 Abbott Capital Management 2013 Abbott Capital Management 2014 Abbott Capital Management 2015 Abbott Capital Management 2016 Abbott Capital Management 2018 Mesirow V Mesirow VI Mesirow VII NB Secondary Opp Fund III Private Advisors VII Private Advisors VIII Russell 3000 (1 Qtr in Arrears) + 3%	(2.99%) (5.99%) (5.00%) (3.40%) (4.14%) (1.53%) 0.55% 4.25% (4.76%) 0.78% (2.61%) (13.66%) (0.46%) (4.29%) 1.37% (11.63%)		16.63% 16.52% 19.64% 17.91% 21.13% 19.74% 15.14% 9.08% 7.26% 16.29% 22.73% 3.33% 12.18% 17.98% (4.08%) 6.19%		21.48% 26.90% 25.70% 24.39% 25.17% 22.58% 13.57% 9.43% 		17.27% 19.98% 19.24% 17.97% 18.71% 13.50% 6.87% (1.13%) -21.00% 12.50% -20.63% 13.15% (3.33%) -21.71%		9.09% 11.03% 10.43% 9.42% 5.25% 2.86% (5.11%) 12.03% 3.32% 12.83% (1.34%) 17.97%	
Absolute Return	(21.45%)		12.79%		1.61%		5.96%		5.16%	
Newton 1-month LIBOR + 4% Callan Abs Rtn Hedge FoF	(0.32%) 2.39% (2.77%)	34 14	13.15% 6.26% 4.72%	2 29	2.18% 6.07% 0.51%	14 2	5.59% 5.11% 4.97%	39 47	3.31% 4.49% 3.35%	52 23
UBS A & Q 1-month LIBOR + 4% Callan Abs Rtn Hedge FoF	3.64% 2.39% (2.77%)	13 14	9.53% 6.26% 4.72%	4 29	2.65% 6.07% 0.51%	12 2	4.16% 5.11% 4.97%	67 47	2.42% 4.49% 3.35%	71 23
Real Assets	(9.86%)		15.39%		(7.47%)		10.15%		7.00%	
Principal DRA Principal Blended Benchmark (1) Callan Alterntive Inv DB	(9.86%) (10.76%) (7.15%)	54 55	15.39% 14.86% 7.84%	12 14	(7.47%) (7.27%) (8.01%)	48 46	10.15% 10.38% 4.59%	15 15	7.00% 6.77% 10.52%	70 71
Total Real Estate	(0.58%)		6.21%		9.18%		9.20%		11.38%	
Real Estate Blended Benchmark (2) Callan Tot Real Est DB	(0.58%) 2.02% 0.14%	57 26	6.21% 5.26% 7.39%	62 71	9.18% 7.89% 7.73%	38 48	9.20% 6.93% 7.73%	39 58	11.38% 9.69% 8.79%	28 42
Total Fund Total Fund Reference Index*	<b>(8.88%)</b> (2.13%)		<b>18.66%</b> 16.52%		<b>(2.74%)</b> (3.29%)		<b>16.68%</b> 15.80%		<b>9.11%</b> 7.43%	

<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.

(1) Current Principal Blended Benchmark = 35% Barclays US Treasury US TIPS Idx, 15% Bloomberg Commodity Idx, 20% S&P Global Infrastructure Idx, 20% S&P Global Natural Resources Idx and 10% FTSE EPRA/NAREIT Developed Market Idx. (2) Blended Benchmark = NCREIF (NPI) through 6/30/06, NCREIF (NPI 1 Qtr Arrears) through 12/31/13 and NEI ODC (1 Otr Arrears) through 12/31/13 and



# **Investment Manager Returns**

The table below details the rates of return for the Fund's investment managers over various time periods ended June 30, 2020. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

Returns for Periods Ended June 30, 2020

	l act	Loot	Last	Last	Last 10
	Last Quarter	Last Year	3 Years	5 Years	Years
et of Fee Returns					
Total Domestic Equity Net	22.03%	(1.25%)	6.76%	8.01%	12.15%
Russell 3000 Index BlackRock Russell 1000 Value	22.03%	6.53%	10.04% 2.08%	10.03%	13.72%
Russell 1000 Value Index	14.34% 14.29%	(8.36%) (8.84%)	1.82%	4.64%	10.41%
DFA Large Cap Value	16.61%	(13.23%)	-	-	-
Russell 1000 Value Index	14.29%	`(8.84%)	1.82%	4.64%	10.41%
Northern Trust Global	20.55%	7.52%	10.75%	10.75%	14.01%
S&P 500 Index Polen Capital Management	20.54% 27.45%	7.51% 23.47%	10.73% 22.00%	10.73% 18.35%	13.99%
S&P 500 Index	20.54%	7.51%	10.73%	10.73%	13.99%
Earnest Partners LLC	23.64%	2.65%	9.41%	10.46%	13.57%
Russell MidCap Index	24.61%	(2.24%)	5.79%	6.76%	12.35%
DFA Small Cap Value Russell 2000 Value Index	23.14% 18.91%	(19.57%) (17.48%)	(6.35%) (4.35%)	(1.10%) 1.26%	8.06% 7.82%
CastleArk Management	34.65%	(5.18%)	9.60%	6.35%	7.02%
Russell 2000 Growth Index	30.58%	3.48%	7.86%	6.86%	12.92%
Total Global Equity Net	20.52%	4.45%	8.85%	8.99%	9.94%
MSCI World	19.36%	2.84% 1.56%	6.70%	6.90%	9.95%
BlackRock Global Alpha Tilts MFS Investment Management	20.91% 19.97%	9.05%	6.40% 12.74%	- 11.48%	-
MSCI ACWI Gross	19.39%	2.64%	6.70%	7.03%	9.74%
Total International Equity Net	18.08%	(6.29%)	(0.95%)	1.23%	5.84%
MSCI EAFE Index	14.88%	(5.13%)	0.81%	2.05%	5.73%
AQR Emerging Markets MSCI EM Gross	18.18% 18.18%	(2.72%) (3.05%)	(0. <mark>76%)</mark> 2.28%	3.24%	3.63%
Brandes Investment Partners	12.28%	(3.05%)	(4.27%)	(1.54%)	3.91%
MSCI EAFE Index	14.88%	(5.13%)	0.81%	2.05%	5.73%
William Blair & Company	24.37%	8.98%	7.28%	5.68%	8.49%
MSCI ACWI ex-US Index	16.30%	(4.39%)	1.61%	2.75%	5.45%
DFA International Small Cap Blended Benchmark	19.38% 19.88%	(11.98%) (3.52%)	(6. <mark>38%)</mark> 0.53%	( <mark>0.84%)</mark> 3.81%	5.68% 7.93%
Total Fixed Income Net	5.90%	(2.81%)	2.06%	2.93%	3.70%
Blmbg Aggregate	2.90%	8.74%	5.32%	4.30%	3.82%
BlackRock US Debt Idx Fd	3.19%	8.93%	5.42%	- 0.400/	-
Reams Asset Management Loomis, Sayles & Company, L.P.	8.96% 7.40%	15.85% 2.49%	8.22% 4.19%	6.16% 5.12%	5.07% 6.23%
Blmbg Aggregate	2.90%	8.74%	5.32%	4.30%	3.82%
Total Private Equity	(2.94%)	6.02%	14.25%	13.07%	9.98%
Abbott Capital Management 2010	(5.99%)	3.86%	15.92%	14.39%	(3.83%)
Abbott Capital Management 2011	(5.00%)	6.61%	16.61%	14.69%	-
Abbott Capital Management 2012	(3.40%) (4.14%)	7.46% 7.05%	15.79% 16.94%	13.29% 13.07%	-
Abbott Capital Management 2013 Abbott Capital Management 2014	(3.94%)	5.75%	14.61%	13.07%	_
Abbott Capital Management 2015	(1.53%)	4.13%	9.57%	7.75%	_
Abbott Capital Management 2016	0.76%	4.11%	6.66%	-	-
Abbott Capital Management 2018	4.64%	11.23%	-	-	-
Mesirow V Mesirow IV	(4. <mark>76%)</mark> 0.78%	2.66% 14.60%	12.03% 17.75%	13.87% 12.11%	13.57%
Mesirow VII	(2.13%)	(1.66%)	(14.14%)	-	-
NB Secondary Opp Fund III	(13.66%)	(8.87%)	7.94%	10.23%	-
NB Secondary Opp Fund IV	(5.33%)	0.49%	20.14%	<del>-</del>	-
Private Advisors VI	(0.50%)	12.33%	13.55%	5.37%	-
Private Advisors VII Private Advisors VIII	( <mark>4.29%)</mark> 1.29%	2.06% (4.15%)	10.20% -	-	-
Private Advisors IX	18.79%	( <del>4</del> .1070)	-	-	_
Russell 3000 (1 Qtr in Arrears) + 3%	(19.43%)	(5.69%)	7.28%	8.96%	-
Absolute Return	6.87%	(18.03%)	(2.76%)	0.29%	-
Newton UBS A & Q	8.93% 6.01%	2.32% 7.84%	5.01% 5.92%	4.64% 4.64%	<u>-</u>
1-month LIBOR + 4%	1.04%	5.41%	5.80%	5.29%	4.75%
Real Assets	10.92%	(6.33%)	0.29%	-	-
Principal DRA Principal Blended Benchmark (1)	10.92% 10.00%	(6.33%) (7.67%)	0.29% 0.62%	- -	- -
Total Real Estate	(2.56%)	2.52%	6.32%	8.01%	10.66%
Real Estate	(2.56%)	2.52%	6.32%	8.01%	10.66%
Blended Benchmark (2)	0.71%	4.38%	6.14%	7.82%	10.20%
Total Fund Net	10.34%	(2.99%)	4.01%	5.25%	8.16%
Total Fund Reference Index	7.32%	3.64%	5.84%	6.24%	8.65%
				* *	

<sup>\*</sup>Net returns are simulated with the use of fee schedules through March 31, 2019. Actual fees paid are used thereafter.



# **Investment Manager Returns**

The table below details the rates of return for the Fund's investment managers over various time periods. Negative returns are shown in red, positive returns in black. Returns for one year or greater are annualized. The first set of returns for each asset class represents the composite returns for all the fund's accounts for that asset class.

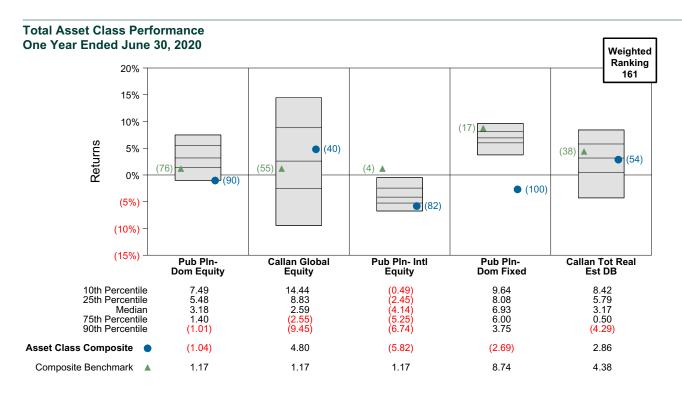
	12/2019-				
	6/2020	2019	2018	2017	2016
Net of Fee Returns	(0.370/)	28.94%	(C 400/)	20.53%	12 550/
Total Domestic Equity Net Russell 3000 Index	(9.37%) (3.48%)	28.94% 31.02%	(6.10%) (5.24%)	20.53% 21.13%	13.55% 12.74%
BlackRock Russell 1000 Value	(15.95%)	26.77%	(8.13%)	-	-
Russell 1000 Value Index DFA Large Cap Value	(16.26%) (21.13%)	26.54% 26.42%	(8.27%) (12.60%)	13.66%	17.34%
Russell 1000 Value Index	(16.26%)	26.54%	`(8.27%)	13.66%	17.34%
Northern Trust Global S&P 500 Index	(3.07%) (3.08%)	31.53% 31.49%	(4.37%) (4.38%)	21.83% 21.83%	11.98% 11.96%
Polen Capital Management	10.83%	38.27%	8.60%	27.05%	1.19%
S&P 500 Index	(3.08%)	31.49%	(4.38%)	21.83%	11.96%
Earnest Partners LLC Russell MidCap Index	(5.56%) (9.13%)	37.65% 30.54%	(10.29%) (9.06%)	25.50% 18.52%	15.90% 13.80%
DFA Small Cap Value	(25.12%)	18.58%	(15.30%)	7.10%	28.68%
Russell 2000 Value Index	(23.50%)	22.39% 22.47%	(12.86%)	7.84%	31.74%
CastleArk Management Russell 2000 Growth Index	(5.42%) (3.06%)	22.47% 28.48%	2.60% (9.31%)	23.12% 22.17%	5.30% 11.32%
Total Global Equity Net	(4.56%)	30.55%	(8.51%)	30.85%	8.26%
MSCI World	(5.77%)	27.67%	(8.71%)	22.40%	7.51%
BlackRock Global Alpha Tilts	(5.79%)	26.48%	(11.24%)	30.06%	- F 600/
MFS Investment Management MSCI ACWI Gross	(2.54%) (5.99%)	36.74% 27.30%	(4.16%) (8.93%)	32.62% 24.62%	5.62% 8.48%
Total International Equity Net	(14.01%)	21.08%	(15.60%)	24.44%	5.27%
MSCI EAFE Index	(14.01%)	22.01%	(13.79%)	25.03%	1.00%
AQR Emerging Markets	(10.40%)	19.64%	(18.93%)	34.55%	-
MSCI EM Gross Brandes Investment Partners	(9.67%) (21.60%)	18.90% 14.86%	(14.24%) (9.17%)	37.75% 16.06%	11.60% 8.05%
MSCI EAFE Index	(11.34%)	22.01%	(13.79%)	25.03%	1.00%
William Blair & Company	`(0.15%)	31.01%	(17.20%)	30.94%	(1.84%)
MSCI ACWI ex-US Index DFA International Small Cap	(10.76%) (20.84%)	22.13% 21.00%	(13.77%) (23.31%)	27.77% 27.98%	5.01% 8.00%
Blended Benchmark	(13.11%)	24.96%	(17.89%)	33.01%	2.18%
Total Fixed Income Net	(5.99%)	11.68%	(0.47%)	5.09%	7.21%
Blmbg Aggregate	6.14%	8.72%	0.01%	3.54%	2.65%
BlackRock US Debt Idx Fd Reams Asset Management	6.31% 13.19%	8.77% 8.65%	0.04% 1.76%	3.66% 3.46%	- 4.22%
Loomis, Sayles & Company, L.P.	(1.40%)	14.25%	(2.24%)	8.36%	13.82%
Blmbg Aggregate	6.14%	8.72%	0.01%	3.54%	2.65%
Total Private Equity	(2.99%)	16.63%	21.48%	17.27%	9.09%
Abbott Capital Management 2010	(5.99%)	16.52%	26.90%	19.98%	11.03%
Abbott Capital Management 2011 Abbott Capital Management 2012	(5.00%) (3.40%)	19.64% 17.91%	25.70% 24.39%	19.24% 17.97%	10.43% 9.42%
Abbott Capital Management 2013	(4.14%)	21.13%	25.17%	18.71%	5.25%
Abbott Capital Management 2014 Abbott Capital Management 2015	(3.94%) (1.53%)	19.74% 15.14%	22.58% 13.57%	13.50% 6.87%	2.86% (5.11%)
Abbott Capital Management 2016	0.55%	9.08%	9.43%	(1.13%)	(5.11%)
Abbott Capital Management 2018	4.25%	7.26%	-	` -	-
Mesirow V Mesirow IV	(4. <mark>76%)</mark> 0.78%	16.29% 22.73%	18.01% 24.87%	20.99% 12.50%	12.03% 3.32%
Mesirow VII	(2.61%)	3.33%	(7.82%)	=	-
NB Secondary Opp Fund III	(13.66%)	12.18% 14.76%	16.65%	20.63%	12.83%
NB Secondary Opp Fund IV Private Advisors VI	(5.33%) (0.46%)	17.98%	68.26% 15.19%	- 13.15%	(1.34%)
Private Advisors VII	(4.29%)	11.23%	19.02%	(3.33%)	-
Private Advisors VIII Russell 3000 (1 Qtr in Arrears) + 3%	1.37% (11.63%)	(4.08%) 6.19%	20.60%	- 21.71%	- 17.97%
Absolute Return	(21.53%)	12.52%	1.61%	5.96%	5.16%
Newton	`(0.64%)	12.64%	2.18%	5.59%	3.31%
UBS A & Q	3.64%	9.53%	2.65%	4.16%	2.42%
1-month LIBOR + 4%	2.39%	6.26%	6.07%	5.11%	4.49%
Real Assets	(10.15%)	14.84%	(7.47%)	10.15%	7.00%
Principal DRA Principal Blended Benchmark (1)	(10.15%) (10.76%)	14.84% 14.86%	(7.47%) (7.27%)	10.15% 10.38%	7.00% 6.77%
Total Real Estate	(0.76%)	5.95%	8.94%	8.89%	11.09%
Real Estate	(0.76%)	5.95% 5.95%	8.94% 8.94%	8.89% 8.89%	11.09%
Blended Benchmark (2)	2.02%	5.26%	7.89%	6.93%	9.69%
Total Fund Net	(8.98%)	18.34%	(3.01%)	16.36%	8.80%
Total Fund Reference Index	(2.13%)	16.52%	(3.29%)	15.80%	7.43%

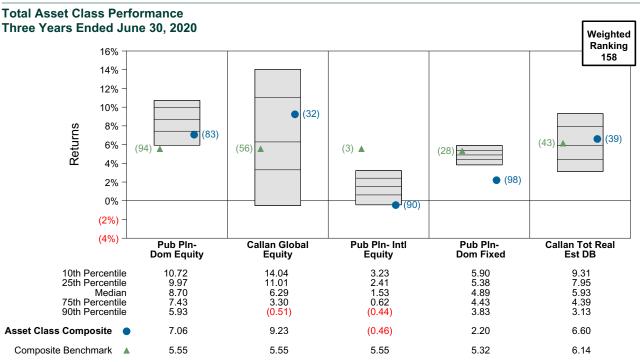
<sup>\*</sup>Net returns are simulated with the use of fee schedules through March 31, 2019. Actual fees paid are used thereafter.



# **Asset Class Rankings**

The charts below show the rankings of each asset class component of the Total Fund relative to appropriate comparative databases. In the upper right corner of each graph is the weighted average of the rankings across the different asset classes. The weights of the fund's actual asset allocation are used to make this calculation. The weighted average ranking can be viewed as a measure of the fund's overall success in picking managers and structuring asset classes.



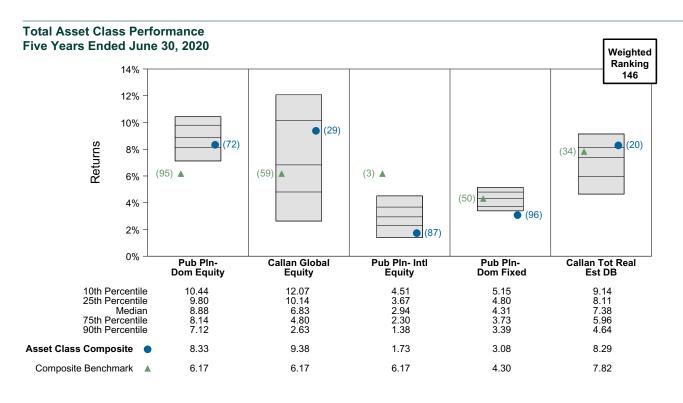


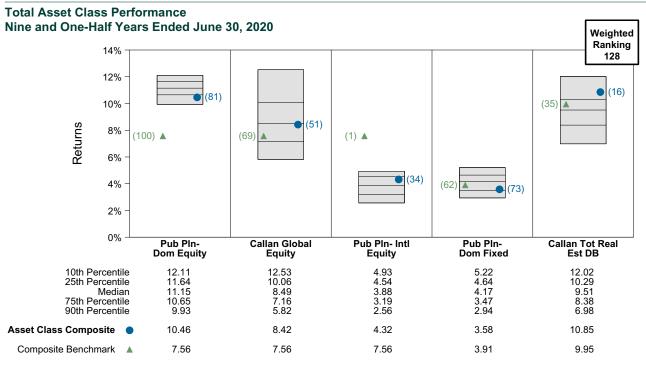
<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.



# **Asset Class Rankings**

The charts below show the rankings of each asset class component of the Total Fund relative to appropriate comparative databases. In the upper right corner of each graph is the weighted average of the rankings across the different asset classes. The weights of the fund's actual asset allocation are used to make this calculation. The weighted average ranking can be viewed as a measure of the fund's overall success in picking managers and structuring asset classes.





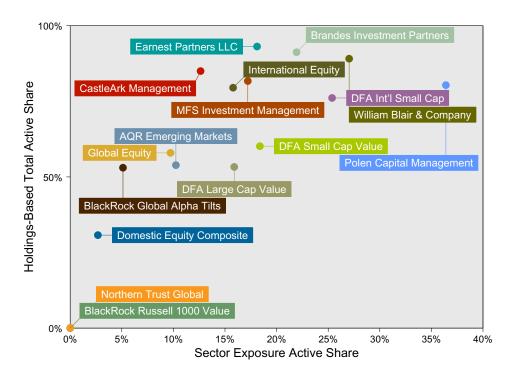
<sup>\*</sup> Current Quarter Target = 43.0% MSCI ACWI IMI, 26.0% Blmbg Aggregate, 10.0% Russell 3000 Index lagged 3 months+2.0%, 10.0% 3-month Treasury Bill+3.0%, 7.7% NCREIF NFI-ODCE Eq Wt Net lagged 3 months and 3.3% Principal Blended Benchmark.



# **Active Share Structure Analysis** For One Quarter Ended June 30, 2020

This analysis compares multiple portfolios and composites in an active share context, illustrating the varying degrees of active risk taken by individual portfolios, and how they combine into active risk profiles for composites and the equity structure. Two sources of active share (active risk) are shown: 1) Total Holdings-Based Active Share based on individual position comparisons to the index (and the subcomponent from holding non-index securities), and 2) Sector Exposure Active Share that quantifies the more macro-level sector differences from the index.

# **Active Share Analysis Ended June 30, 2020**



		Total	Non-ldx	Sector	Number	Security
	Index	Act Share	Act Share	Act Share	Securities	Diverse
Domestic Equity Composite	Russell 3000	30.76%	0.20%	2.68%	1863	52.72
BlackRock Russell 1000 Value	Russell 1000 Value	0.00%	0.00%	0.00%	837	64.03
DFA Large Cap Value	Russell 1000 Value	53.30%	0.46%	15.89%	289	28.25
Northern Trust Global	S&P 500	0.11%	0.02%	0.01%	505	40.35
Polen Capital Management	S&P 500	80.35%	0.00%	36.40%	22	7.19
Earnest Partners LLC	Russell MidCap	93.12%	15.46%	18.11%	58	20.14
DFA Small Cap Value	Russell 2000 Value	60.16%	14.50%	18.38%	941	117.63
CastleArk Management	Russell 2000 Growth	85.00%	20.84%	12.64%	106	37.77
Global Equity	MSCI World	57.95%	9.21%	9.72%	911	54.52
BlackRock Global Alpha Tilts	MSCI ACWI Gross	53.04%	4.68%	5.12%	873	63.38
MFS Investment Management	MSCI ACWI Gross	81.71%	2.35%	17.21%	83	24.50
International Equity	MSCI EAFE	79.50%	26.84%	15.78%	2508	65.59
AQR Emerging Markets	MSCI EM Gross	53.89%	0.56%	10.24%	329	37.09
Brandes Investment Partners	MSCI EAFE	91.22%	13.02%	21.93%	62	21.02
William Blair & Company	MSCI ACWIxUS Gross	89.10%	20.62%	27.03%	275	46.45
DFA Int'l Small Cap MS	SCI World ex US Sm Cap	76.11%	9.56%	25.38%	1994	184.20



# **Current Holdings Based Style Analysis Total Equity Composite** As of June 30, 2020

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various regional and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each region/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

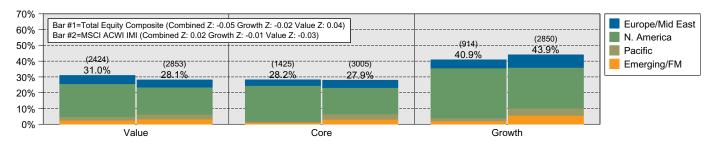
## Style Map vs Callan Public Fund Spr DB Holdings as of June 30, 2020



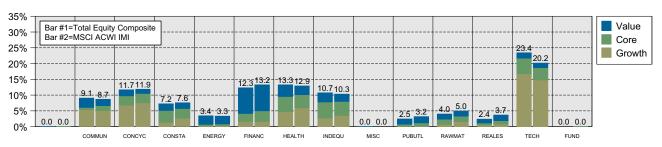
# **Style Exposure Matrix** Holdings as of June 30, 2020

	Value	Core	Growth	Total
	28.1% (2853)	27.9% (3005)	43.9% (2850)	100.0% (8708)
Total				, ,
	31.0% (2424)	28.2% (1425)	40.9% (914)	100.0% (4763)
Emerging/ FM	3.2% (1015)	3.1% (925)	5.6% (961)	11.9% (2901)
	2.6% (227)	1.0% (122)	2.1% (142)	5.6% (491)
	3.1% (587)	3.3% (583)	4.6% (589)	11.0% (1759)
Pacific	2.270 (000)	0.070 (010)	1.0 /0 (124)	4.070 (1000)
	2.2% (868)	0.8% (313)	1.9% (124)	4.8% (1305)
N. America	17.1% (830)	16.8% (996)	25.8% (781)	59.7% (2607)
N. America	20.9% (929)	22.7% (677)	31.6% (405)	75.3% (2011)
Europe/ Mid East	4.7% (421)	4.7% (501)	7.9% (519)	17.3% (1441)
	5.4% (400)	3.7% (313)	5.3% (243)	14.3% (956)

# **Combined Z-Score Style Distribution** Holdings as of June 30, 2020



# **Sector Weights Distribution** Holdings as of June 30, 2020





# Current Holdings Based Style Analysis Total Equity Composite As of June 30, 2020

This page analyzes the current investment style of a portfolio utilizing a detailed holdings-based style analysis to determine actual exposures to various regional and style segments of the international/global equity market. The market is segmented quarterly by region and style. The style segments are determined using the "Combined Z Score", based on the eight fundamental factors used in the MSCI stock style scoring system. The upper-left style map illustrates the current market capitalization and style score of the portfolio relative to indices and/or peers. The upper-right style exposure matrix displays the current portfolio and index weights and stock counts (in parentheses) in each capitalization/style segment of the market. The middle chart illustrates the total exposures and stock counts in the three style segments, with a legend showing the total growth, value, and "combined Z" (growth - value) scores. The bottom chart exhibits the sector weights as well as the style weights within each sector.

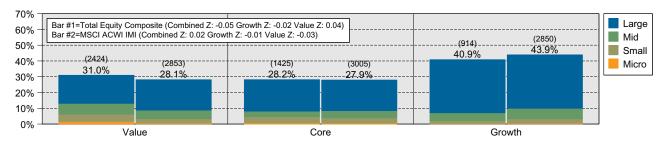
# Style Map vs Callan Public Fund Spr DB Holdings as of June 30, 2020



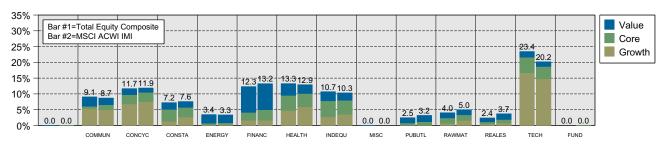
# Style Exposure Matrix Holdings as of June 30, 2020

	Value	Core	Growth	Total
	28.1% (2853)	27.9% (3005)	43.9% (2850)	100.0% (8708)
Total	011070 (2424)	2012 /6 (1420)	40.070 (014)	1001070 (4700)
	31.0% (2424)	28.2% (1425)	40.9% (914)	100.0% (4763)
	0.6% (953)	0.6% (962)	0.4% (698)	1.6% (2613)
Micro				
	1.5% (1389)	0.7% (538)	0.3% (178)	2.5% (2105)
	2.7% (1091)	3.2% (1268)	2.8% (1123)	8.7% (3482)
Small				
	4.8% (501)	3.9% (464)	1.9% (221)	10.6% (1186)
	5.5% (532)	4.7% (513)	6.7% (697)	16.9% (1742)
Mid				
	6.7% (321)	3.5% (245)	4.9% (282)	15.1% (848)
	19.3% (277)	19.4% (262)	34.0% (332)	72.8% (871)
Large	, ,	, ,	, ,	, ,
	18.0% (213)	20.1% (178)	33.8% (233)	71.8% (624)

# Combined Z-Score Style Distribution Holdings as of June 30, 2020



### Sector Weights Distribution Holdings as of June 30, 2020

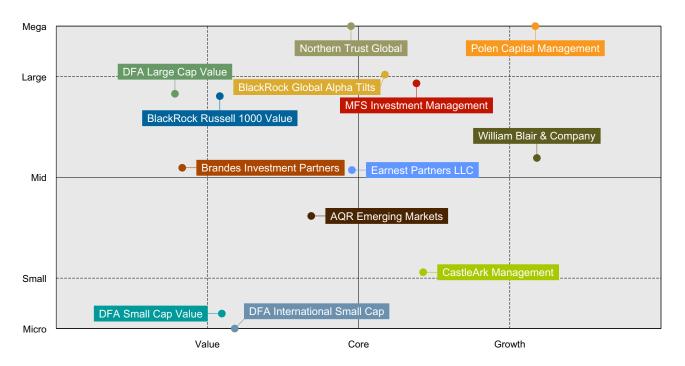




# **Global Holdings Based Style Analysis** For One Quarter Ended June 30, 2020

This page analyzes and compares the investment styles of multiple portfolios using a detailed holdings-based style analysis methodology. The size component of style is measured by the weighted median market capitalization of the holdings. The value/core/growth style dimension is captured by the "Combined Z-Score" of the portfolio. This score is based on eight fundamental factors used in the MSCI stock style scoring system. The table below gives a more detailed breakdown of several relevant style metrics on the portfolios.

Style Map Holdings for One Quarter Ended June 30, 2020



	Weight	Wtd Median	Combined	Growth	Value	Number of	Security
	%	Mkt Cap	Z-Score	Z-Score	Z-Score	Securities D	iversification
BlackRock Russell 1000 Value	5.45%	58.62	(0.92)	(0.47)	0.45	837	64.03
DFA Large Cap Value	5.32%	59.86	(1.22)	(0.48)	0.75	289	28.25
Northern Trust Global	12.83%	138.61	(0.03)	(0.02)	0.01	505	40.35
Polen Capital Management	6.82%	205.30	1.14	0.52	(0.62)	22	7.19
Earnest Partners LLC	4.89%	19.74	(0.02)	(0.03)	(0.01)	58	20.14
DFA Small Cap Value	6.08%	1.72	(0.91)	(0.23)	0.68	941	117.63
CastleArk Management	3.89%	3.43	0.43	0.06	(0.38)	106	37.77
MFS Investment Management	7.84%	65.35	0.39	(0.00)	(0.39)	83	24.50
BlackRock Global Alpha Tilts	11.18%	71.61	0.19	0.07	(0.12)	873	63.38
AQR Emerging Markets	4.14%	10.84	(0.30)	(0.03)	0.27	329	37.09
Brandes Investment Partners	13.13%	20.93	(1.17)	(0.33)	0.84	62	21.02
William Blair & Company	11.92%	26.10	1.15	0.44	(0.72)	275	46.45
DFA International Small Cap	6.51%	1.18	(0.82)	(0.26)	0.56	1994	184.20





2nd Quarter 2020

# **Research and Educational Programs**

The Callan Institute provides research to update clients on the latest industry trends and carefully structured educational programs to enhance the knowledge of industry professionals. Visit www.callan.com/library to see all of our publications, and www.callan.com/blog to view our blog "Perspectives." For more information contact Barb Gerraty at 415-274-3093 / institute@callan.com.

# **New Research from Callan's Experts**

Coping with COVID-19: How Work Is Evolving for Investment

Managers | Callan surveyed over 100 investment managers regarding how their firms were responding to the COVID-19 pandemic, focusing on office closures and reopenings, work-from-home approaches, business travel, and meetings. Respondents reflected a wide variety of firms by location, employee size, assets under management, and ownership structure.

Breaking Bad: Better Call Hedge Funds? | In his latest Hedge Fund Monitor, Callan's Jim McKee discusses four opportunities for hedge fund investors arising from the market dislocations stemming from the COVID-19 pandemic.

Real Estate Indicators: Too Hot to Touch or Cool Enough to Handle? | Callan's Real Assets Consulting group identifies seven indicators, based on spreads in real estate and fixed income markets, that, combined with an understanding of prevailing market dynamics, have helped signal when the institutional real estate market is overheated or cooled.

# **Blog Highlights**

Guidance on Substantial Workforce Cuts and DC Plan Terminations | Employers that reduce their workforce or discontinue defined contribution (DC) plan eligibility for certain employee groups may experience an inadvertent "partial plan termination." If not properly managed, this event could result in a disqualification of the entire plan.

'Social Washing' and How COVID-19 Has Emphasized the 'S' in ESG | While ESG-savvy investors are most likely familiar with "greenwashing," which refers to the misrepresentation of environmental impact, the term "social washing" has gained new prominence as the investment community evaluates corporations' responses to the sudden challenges presented by the coronavirus. Social washing refers to statements or policies that make a company appear more socially responsible than it actually is.

Nonprofits and the Pandemic: What to Do Now | For nonprofits, this environment creates unique challenges, with many organizations not only contending with the health crisis but also the impact of portfolio returns on their organization's ability to fund grants, provide scholarships, and support programs and operations essential to their constituents. At the same time, these organizations face a potential decline in philanthropic contributions.

### **Quarterly Periodicals**

<u>Private Equity Trends</u>, <u>1Q20</u> | A high-level summary of private equity activity in the quarter through all the investment stages

<u>Active vs. Passive Charts, 1Q20</u> | A comparison of active managers alongside relevant benchmarks over the long term

Market Pulse Flipbook, 1Q20 | A quarterly market reference guide covering trends in the U.S. economy, developments for institutional investors, and the latest data on the capital markets

<u>Capital Market Review, 1Q20</u> | Analysis and a broad overview of the economy and public and private market activity each quarter across a wide range of asset classes

Hedge Fund Quarterly, 1Q20 | Commentary on developments for hedge funds and multi-asset class (MAC) strategies

Real Assets Reporter, 1Q20 | In this quarter's edition, we discuss the implications of the COVID-19 pandemic on the prospects for farmland investments. In addition, it includes analysis of the performance of real estate and other real assets in 1Q20.

### **Events**

Miss out on a Callan conference or workshop? Event summaries and speakers' presentations are available on our website: www.callan.com/library/

Please mark your calendar and look forward to upcoming invitations:

### **Upcoming Webinars**

### August 20

Credit Dislocation—Opportunities in Private Credit

For more information about events, please contact Barb Gerraty: 415-274-3093 / gerraty@callan.com

### **Education: By the Numbers**

**50+** 

Unique pieces of research the Institute generates each year

**525** 

Attendees (on average) of the Institute's annual National Conference

3,700

Total attendees of the "Callan College" since 1994

### **Education**

Founded in 1994, the "Callan College" offers educational sessions for industry professionals involved in the investment decision-making process.

### Introduction to Investments—Virtual

This program familiarizes institutional investor trustees and staff and asset management advisers with basic investment theory, terminology, and practices. It is held over three days with virtual modules of 2.5-3 hours. This course is designed for individuals with less than two years of experience with asset-management oversight and/or support responsibilities. Tuition is \$950 per person and includes instruction and digital materials.

### Next Session: October 13-15, 2020

Additional information including registration can be found at: www.callan.com/cc-introduction-virtual/

#### Introduction to Investments—In Person

This program familiarizes institutional investor trustees and staff and asset management advisers with basic investment theory, terminology, and practices. It lasts one-and-a-half days and is designed for individuals with less than two years of experience with asset-management oversight and/or support responsibilities. Tuition is \$2,350 per person and includes instruction, all materials, breakfast and lunch on each day, and dinner on the first evening with the instructors.

Additional information including dates and registration can be found at: www.callan.com/callan-college-intro-2/



"Research is the foundation of all we do at Callan, and sharing our best thinking with the investment community is our way of helping to foster dialogue to raise the bar across the industry."

Greg Allen, CEO and Chief Research Officer







# Callan

Quarterly List as of June 30, 2020

# **List of Callan's Investment Manager Clients**

Confidential - For Callan Client Use Only

Callan takes its fiduciary and disclosure responsibilities to clients very seriously. We recognize that there are numerous potential conflicts of interest encountered in the investment consulting industry, and that it is our responsibility to manage those conflicts effectively and in the best interest of our clients. At Callan, we employ a robust process to identify, manage, monitor, and disclose potential conflicts on an ongoing basis.

The list below is an important component of our conflicts management and disclosure process. It identifies those investment managers that pay Callan fees for educational, consulting, software, database, or reporting products and services. We update the list quarterly because we believe that our fund sponsor clients should know the investment managers that do business with Callan, particularly those investment manager clients that the fund sponsor clients may be using or considering using. Please note that if an investment manager receives a product or service on a complimentary basis (e.g., attending an educational event), they are not included in the list below. Callan is committed to ensuring that we do not consider an investment manager's business relationship with Callan, or lack thereof, in performing evaluations for or making suggestions or recommendations to its other clients. Please refer to Callan's ADV Part 2A for a more detailed description of the services and products that Callan makes available to investment manager clients through our Institutional Consulting Group, Independent Adviser Group, and Fund Sponsor Consulting Group. Due to the complex corporate and organizational ownership structures of many investment management firms, parent and affiliate firm relationships are not indicated on our list.

Fund sponsor clients may request a copy of the most currently available list at any time. Fund sponsor clients may also request specific information regarding the fees paid to Callan by particular fund manager clients. Per company policy, information requests regarding fees are handled exclusively by Callan's Compliance department.

Manager Name
Aberdeen Standard Investments
Acadian Asset Management LLC
AEGON USA Investment Management Inc.
AEW Capital Management
AllianceBernstein
Allianz
American Century Investments
Amundi Pioneer Asset Management
AQR Capital Management
Ares Management LLC
Ariel Investments, LLC
Aristotle Capital Management, LLC
Atlanta Capital Management Co., LLC
Aviva Investors Americas
AXA Investment Managers
Baillie Gifford International, LLC
Baird Advisors
Baron Capital Management, Inc.

Manager Name
Barrow, Hanley, Mewhinney & Strauss, LLC
BlackRock
BMO Global Asset Management
BNP Paribas Asset Management
BNY Mellon Asset Management
Boston Partners
Brandes Investment Partners, L.P.
Brandywine Global Investment Management, LLC
BrightSphere Investment Group
Brown Brothers Harriman & Company
Cambiar Investors, LLC
CapFinancial Partners, LLC
Capital Group
Carillon Tower Advisers
CastleArk Management, LLC
Causeway Capital Management LLC
Chartwell Investment Partners
ClearBridge Investments, LLC

**Manager Name** 

Cohen & Steers Capital Management, Inc.

Columbia Management Investments

Columbus Circle Investors

Credit Suisse Asset Management

D.E. Shaw Investment Management, L.L.C.

DePrince, Race & Zollo, Inc.

Diamond Hill Capital Management, Inc.

Dimensional Fund Advisors LP

Doubleline

Duff & Phelps Investment Management Co.

**DWS** 

EARNEST Partners, LLC

Eaton Vance Management

Epoch Investment Partners, Inc.

Fayez Sarofim & Company

Federated Hermes, Inc.

Fidelity Institutional Asset Management

Fiera Capital Corporation

First Hawaiian Bank Wealth Management Division

First State Investments

Fisher Investments

Fortress Investment Group

Franklin Templeton

Fred Alger Management, Inc.

GAM (USA) Inc.

GCM Grosvenor

Glenmeade Investment Management, LP

GlobeFlex Capital, L.P.

Goldman Sachs

Green Square Capital Advisors, LLC

Guggenheim Investments

**GW&K Investment Management** 

Harbor Capital Group Trust

Hartford Investment Management Co.

Heitman LLC

Hotchkis & Wiley Capital Management, LLC

HPS Investment Partners, LLC

Income Research + Management, Inc.

Insight Investment Management Limited

Intech Investment Management, LLC

**Manager Name** 

Intercontinental Real Estate Corporation

Invesco

Investec Asset Management North America, Inc.

Ivy Investments

J.P. Morgan

Janus

Jennison Associates LLC

Jobs Peak Advisors

KeyCorp

Lazard Asset Management

Legal & General Investment Management America

Lincoln National Corporation

Longview Partners

Loomis, Sayles & Company, L.P.

Lord Abbett & Company

Los Angeles Capital Management

LSV Asset Management

MacKay Shields LLC

Macquarie Investment Management (MIM)

Manulife Investment Management

Marathon Asset Management, L.P.

McKinley Capital Management, LLC

Mellon

MetLife Investment Management

MFS Investment Management

MidFirst Bank

Mondrian Investment Partners Limited

Montag & Caldwell, LLC

Morgan Stanley Investment Management

Mountain Pacific Advisors, LLC

MUFG Union Bank, N.A.

Natixis Investment Managers

Neuberger Berman

**Newton Investment Management** 

Nikko Asset Management Co., Ltd.

Nile Capital Group LLC

Northern Trust Asset Management

Nuveen

P/E Investments

Pacific Investment Management Company



**Manager Name** 

Parametric Portfolio Associates LLC

Pathway Capital Management

Peregrine Capital Management, LLC

Perkins Investment Management

PFM Asset Management LLC

**PGIM Fixed Income** 

PineBridge Investments

PNC Capital Advisors, LLC

Polen Capital Management

Principal Global Investors

Putnam Investments, LLC

QMA LLC

**RBC Global Asset Management** 

Regions Financial Corporation

Robeco Institutional Asset Management, US Inc.

Rothschild & Co. Asset Management US

S&P Dow Jones Indices

Schroder Investment Management North America Inc.

**SLC Management** 

Smith Graham & Co. Investment Advisors, L.P.

State Street Global Advisors

Stone Harbor Investment Partners L.P.

**Manager Name** 

Strategic Global Advisors

T. Rowe Price Associates, Inc.

The TCW Group, Inc.

Thompson, Siegel & Walmsley LLC

Thornburg Investment Management, Inc.

Tri-Star Trust Bank

**UBS Asset Management** 

**USAA Real Estate** 

VanEck

Versus Capital Group

Victory Capital Management Inc.

Virtus Investment Partners, Inc.

Vontobel Asset Management, Inc.

Voya

WCM Investment Management

WEDGE Capital Management

Wellington Management Company LLP

Wells Fargo Asset Management

Western Asset Management Company LLC

Westfield Capital Management Company, LP

William Blair & Company LLC

